



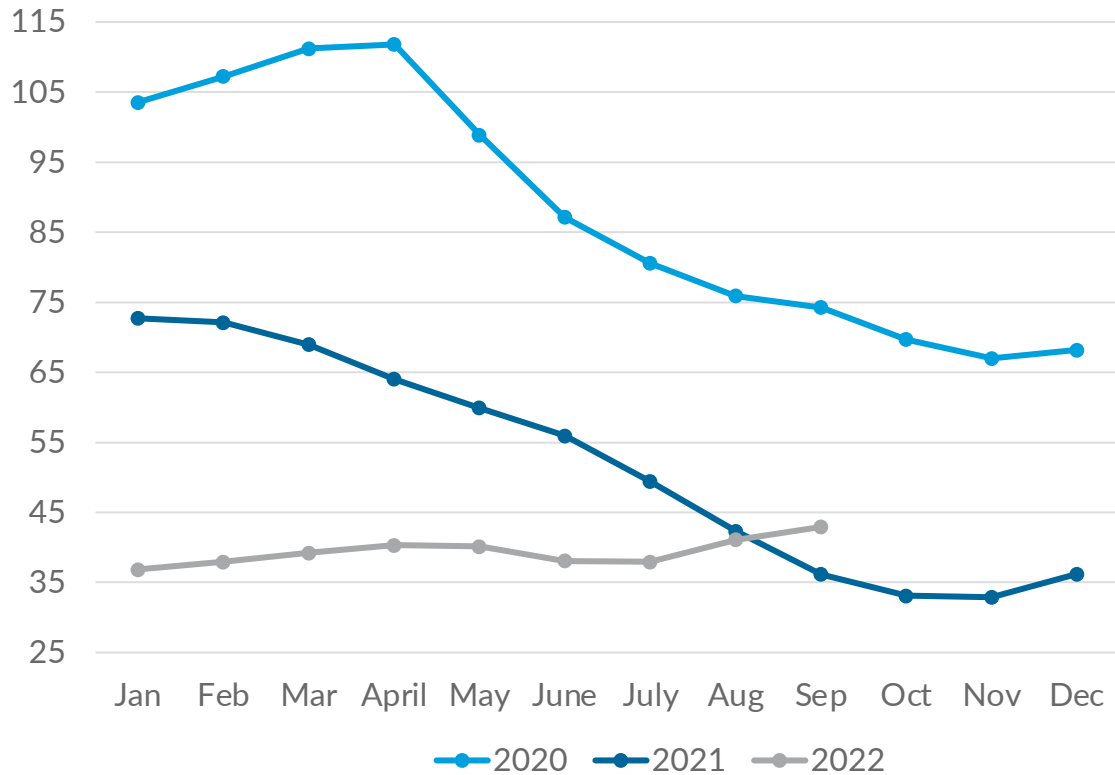
CarGurus Canada Vehicle  
Availability Index & Insights  
September 2022



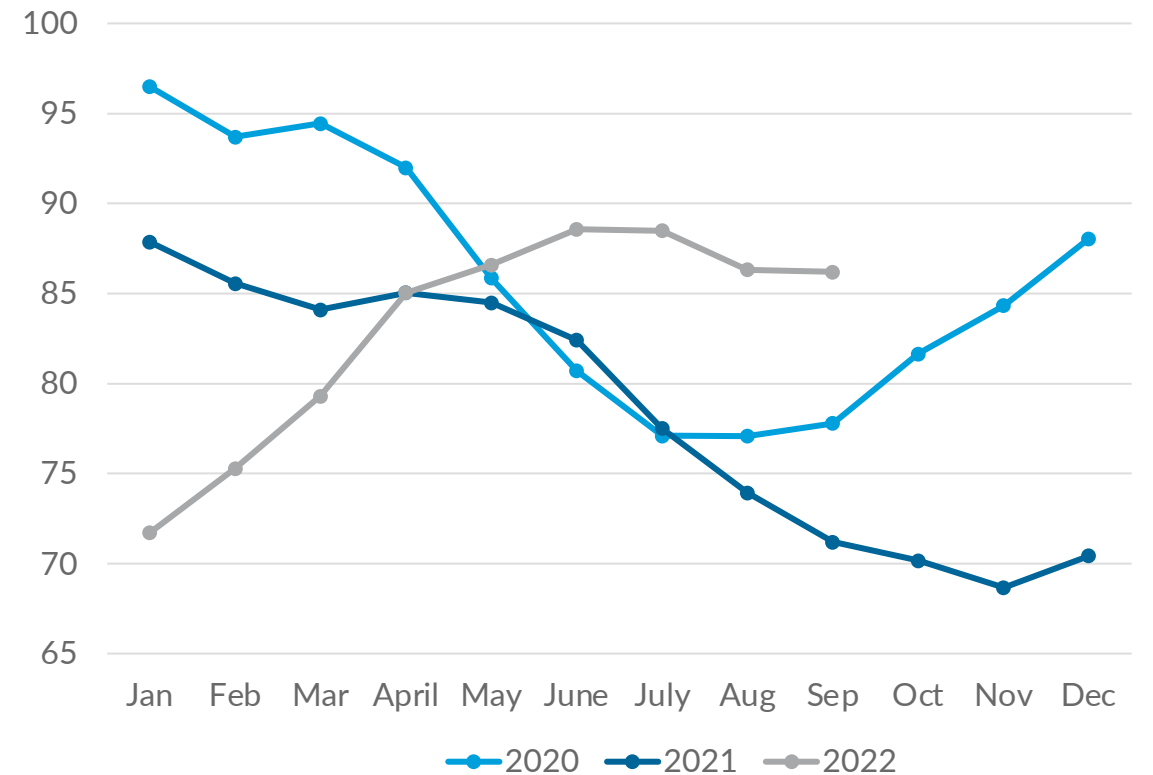
# New inventory levels improved in September

New levels are now up 18.7% year-over-year and used readings were similarly up 21.1% year-over-year

Canada : CarGurus New Vehicle Availability Index\*  
January 2020 to September 2022



Canada : CarGurus Used Vehicle Availability Index\*  
January 2020 to September 2022

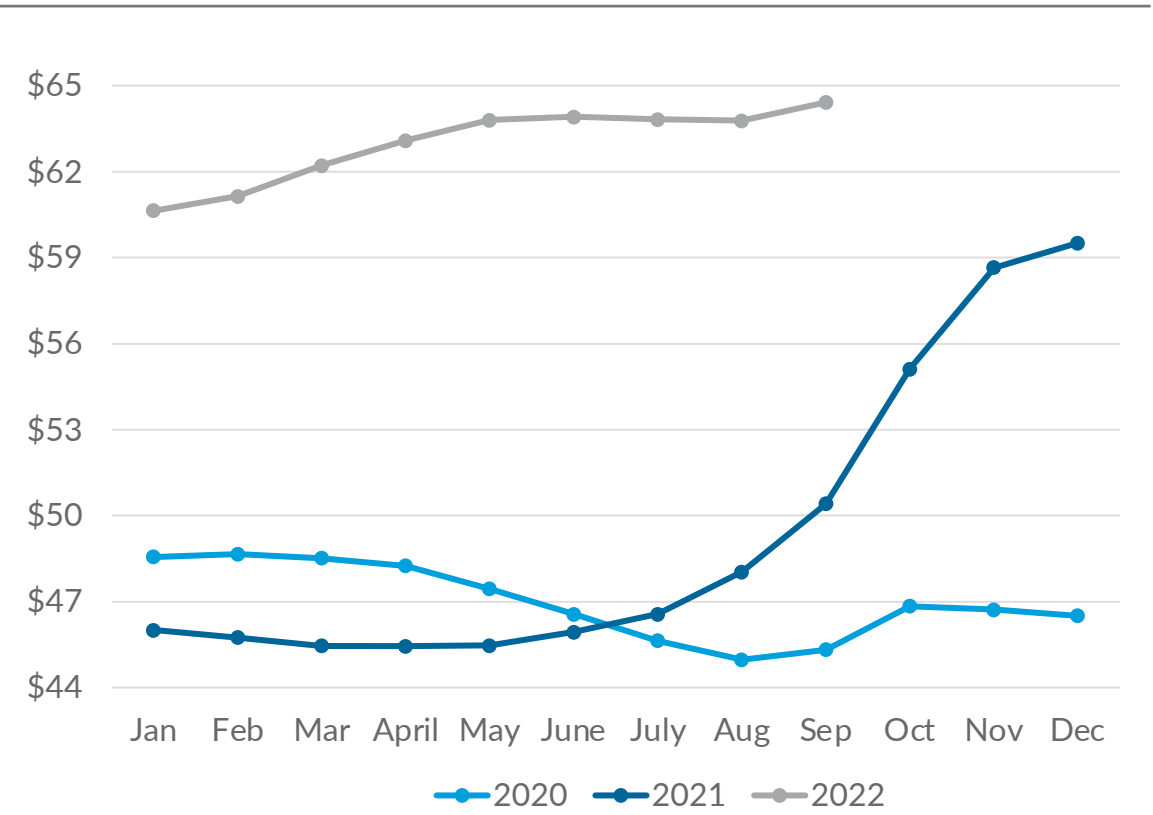


Source: CarGurus \* Month end dealer inventory/dealer indexed to November 2019

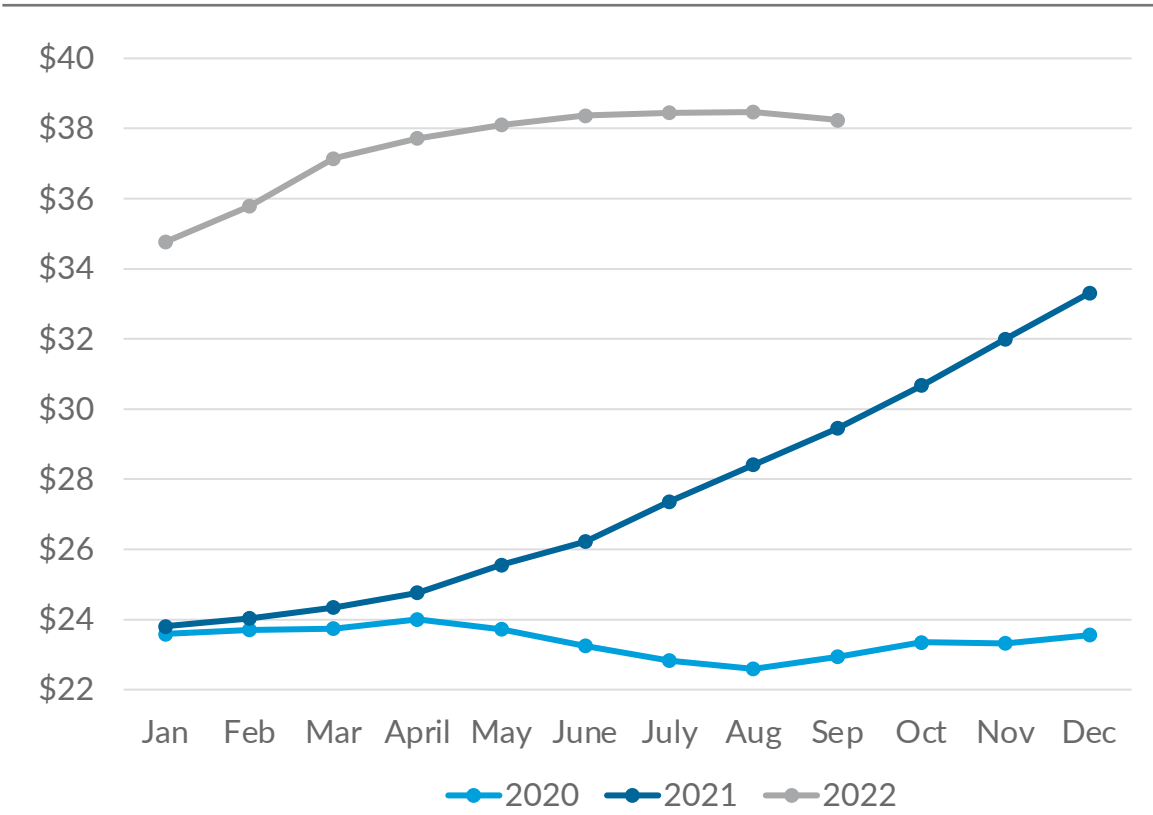
# Prices remain stubbornly high

New prices continued to head higher while used prices dipped slightly by 0.6%

Canada: Average new vehicle listing price  
January 2020 to September 2022 (month end inventory, thousands Can\$)



Canada: Average used vehicle listing price  
January 2020 to September 2022 (month end inventory, thousands Can\$)

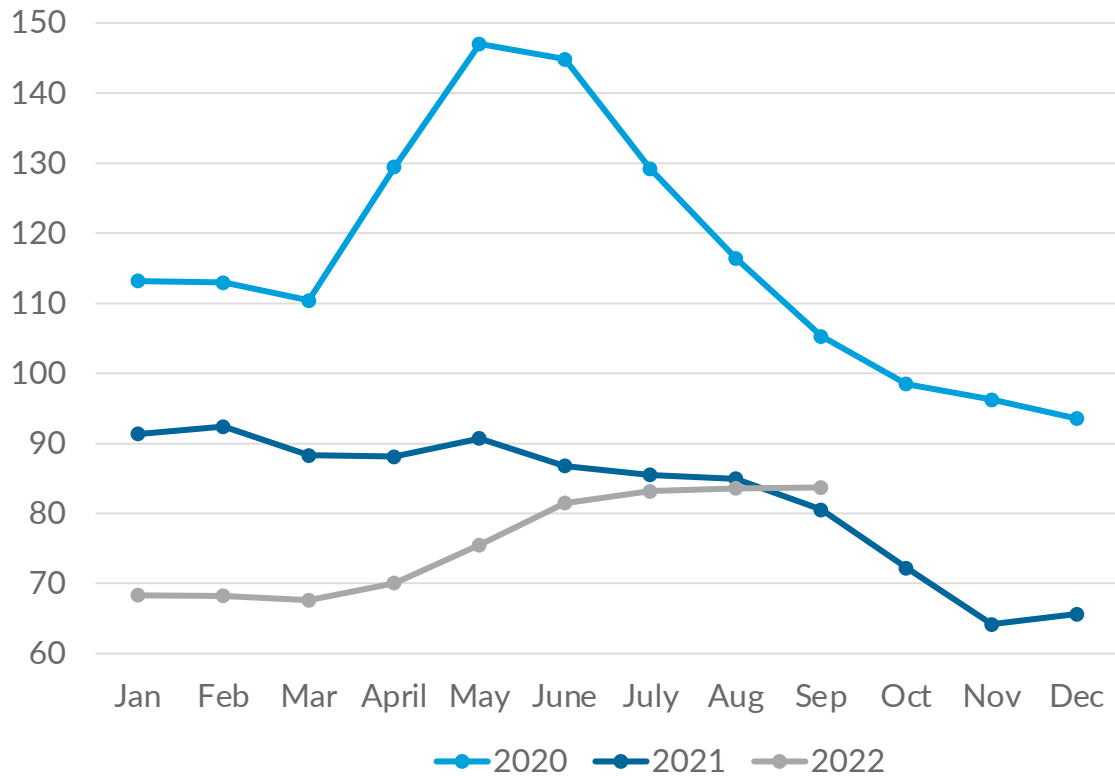


Source: CarGurus

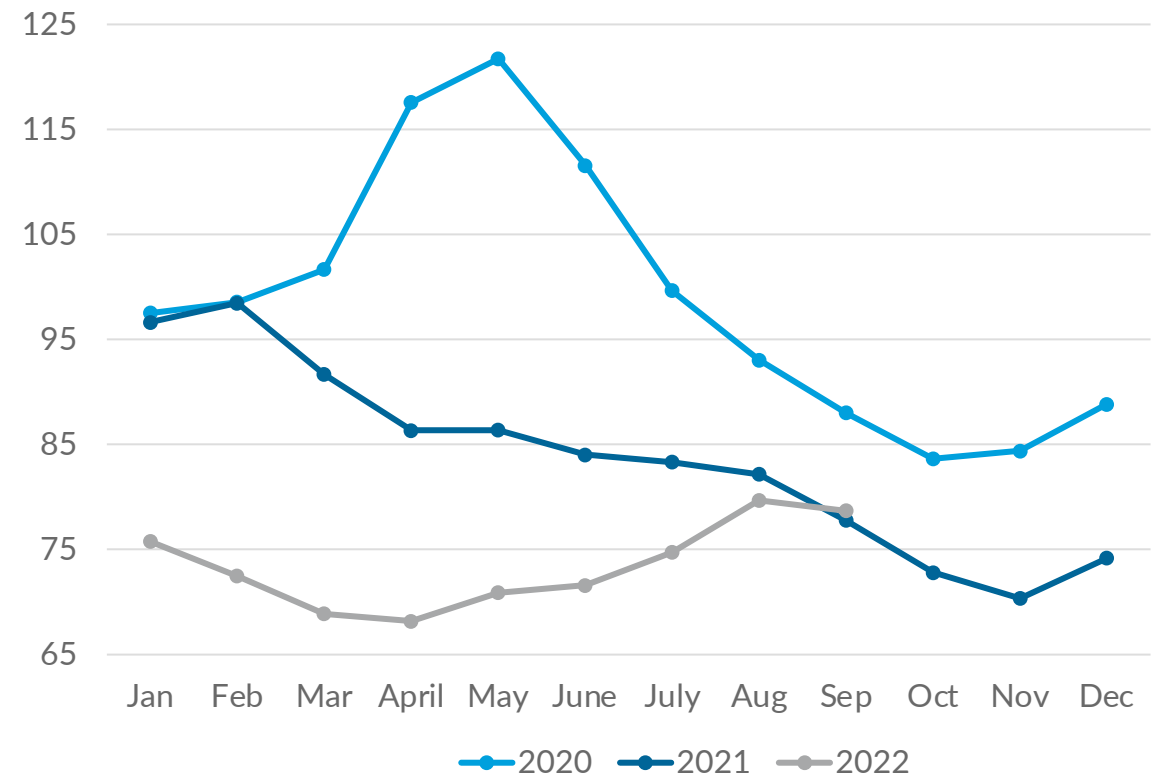
# Days-on-market flat compared to last year

Inventory levels are higher year-over-year, but days-on-market is effectively flat

Canada : New average days-on-market  
January 2020 to September 2022



Canada : Used average days-on-market  
January 2020 to September 2022



Source: CarGurus