# UK Vehicle Availability Index & Insights

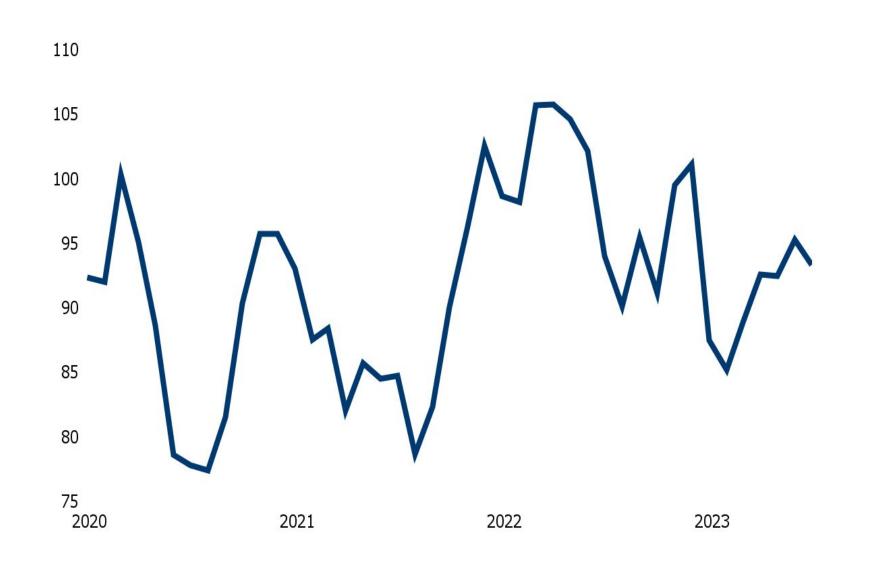
July 2023





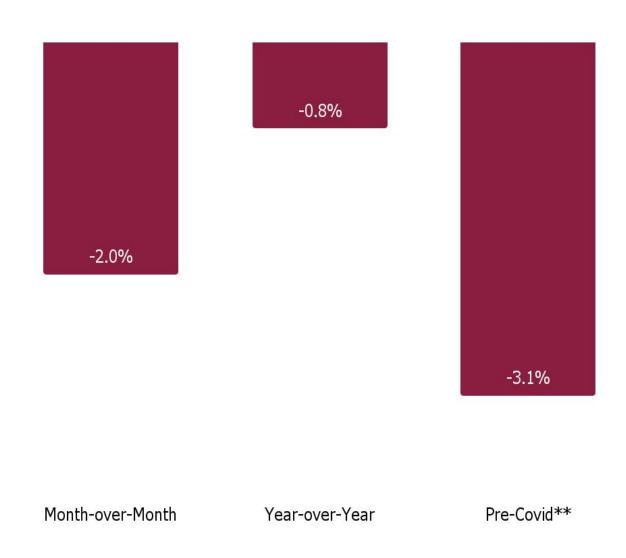
# Inventory levels declined in July and is down slightly year-over-year

#### CarGurus UK Used Vehicle Availability Index\*



Source: CarGurus

## CarGurus UK Used Vehicle Availability Index Variances

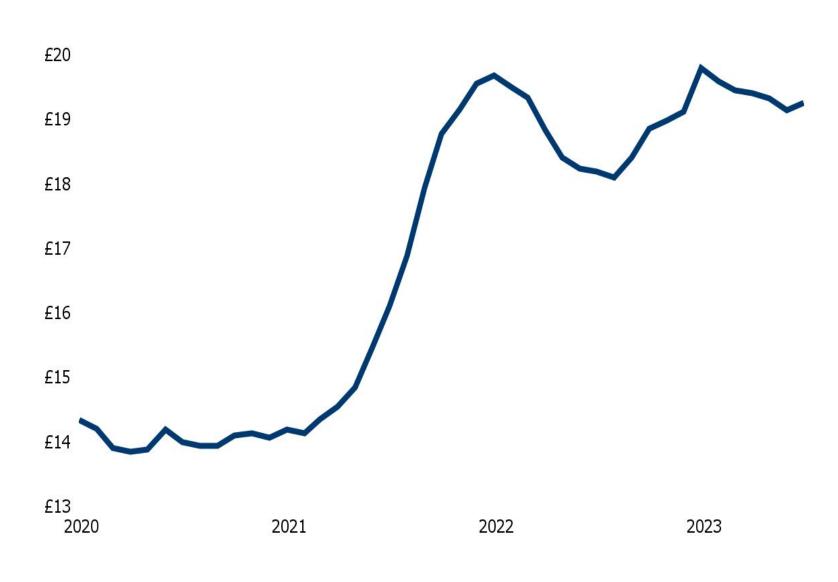




<sup>\*</sup> Month end dealer inventory/dealers indexed to November 2019 \*\*Average of Pre-COVID index readings

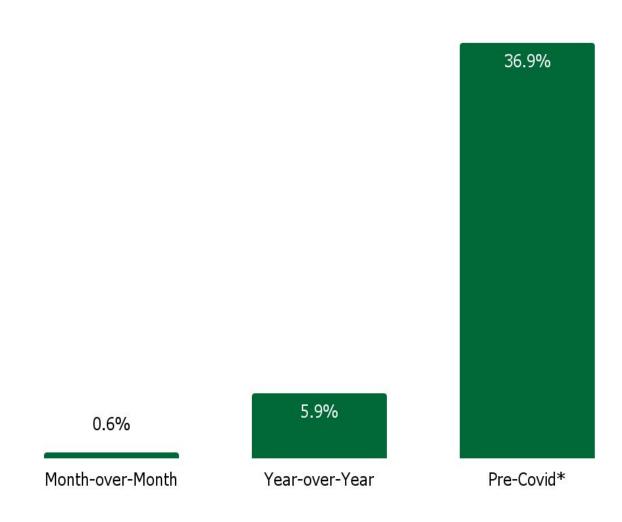
## Prices edged slightly higher in July and are now up nearly 6% year-over -year

#### Average UK used vehicle listing price



Source: CarGurus \*Average of Pre-COVID average listing prices

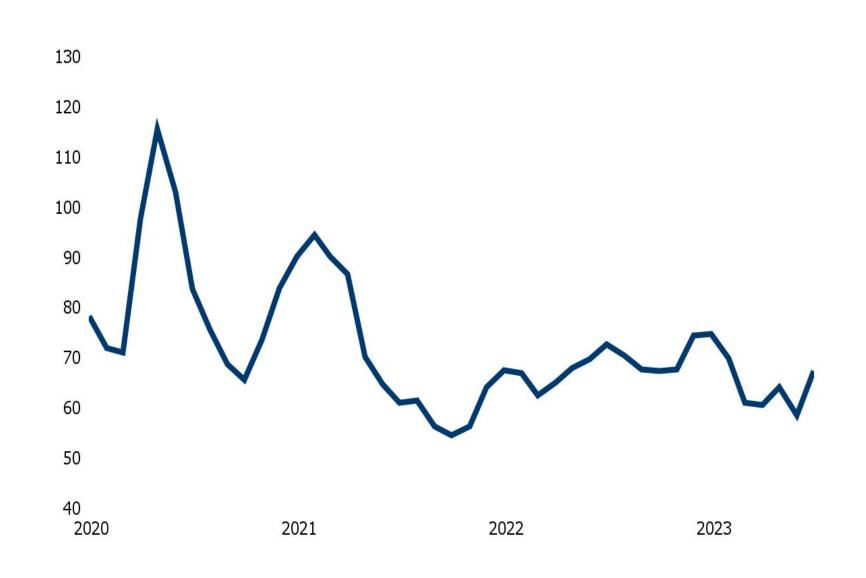
#### Average UK used vehicle listing price variances





## Days-on-market moved higher in July, but levels remains lower compared to last year

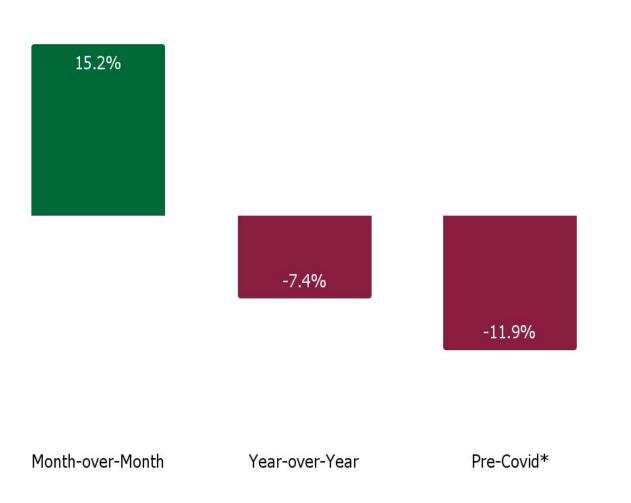
Used average UK days-on-market



Source: CarGurus \*Aver

\*Average of Pre-COVID days-on-market

#### Used average UK days-on-market variances





### EVs and luxury vehicles leading on price shifts

Make	Model	July 2023	July 2022	Variance
BMW	i3	£16,165	£25,786	-37.3%
Tesla	Model 3	£31,450	£48,271	-34.8%
Renault	Zoe	£14,835	£22,768	-34.8%
Audi	E-Tron	£39,623	£59,398	-33.3%
Volkswagen	ID.3	£25,777	£38,328	-32.7%
Nissan	Leaf	£15,949	£22,997	-30.6%
Jaguar	I-Pace	£37,666	£53,384	-29.4%
Vauxhall	Insignia	£7,096	£9,272	-23.5%
BMW	7 Series	£30,465	£38,241	-20.3%
Audi	A8	£33,401	£41,488	-19.5%

Source: CarGurus

minimum 100 vehicle inventory, 2013-2022 model year, month end inventory average listing price



#### **About this Presentation**

This presentation contains estimates and other statistical data, including those relating to our industry and the market in which we operate, that we have obtained or derived from internal data and external sources, including industry publications and reports, as well as other publicly available information prepared by a number of third-parties. These external data sources generally indicate that they have obtained their information from sources believed to be reliable, but do not guarantee the accuracy and completeness of their information. This information involves a number of assumptions and limitations, and you are cautioned not to give undue weight to these estimates, as there is no assurance that any of them will be reached. Based on our experience, we believe that these third-party studies and industry publications and reports are reliable and that the conclusions contained therein are reasonable. In addition, you are cautioned not to rely on our extrapolations of internal data and external sources as these are estimates involving a number of assumptions and limitations, which we are unable to ensure will be reached.

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# Thank you

